

INFORMATION AND INSTRUCTION FOR MEMBERSHIP APPLICATION

Thank you for your interest in membership and application to CREW St. Louis. The following page will outline key components of CREW membership and application instructions.

Membership Category

Please review the following categories to determine the applicable membership category:

Full Member

- Employed full-time in a professional position
- Applicant has five or more years of experience in a *qualified field of commercial real estate, see list.

Associate Member

- Same qualifications as a 'Full' Member, but having fewer than five years of experience

***The following is a list of qualified fields of commercial real estate (QFCRE), as defined by CREW.**

| | | |
|---------------------------------------|--------------------------------|---|
| Accounting | Cost Segregation | Land Surveying |
| Acquisitions/Dispositions | Economic Development | Land Use Planning and Zoning |
| Appraisal | Education | Law |
| Architecture | Engineering | Market Research |
| Asset Management | Environmental | Program/Project Management |
| Brokerage | CRE Executive | Property Management |
| Business Development (100% CRE firm) | Facility Management | Public Sector |
| Commercial Insurance | Finance | Quasi-Governmental Transportation and Port Authorities |
| Commercial Lending | Human Resources | Real Estate Development |
| Construction Mgmt/General Contracting | Interior Design/Space Planning | Relocation Services, Corporate |
| Consulting | Investment Management | Risk Management |
| Corporate Real Estate | Investor Relations | Title/Escrow |

Applicants not currently working full-time in one of these fields can select from the following options:

Affiliate Member

- Applicant does not meet qualifications of 'Full' Member
- Employed full-time in a position for which the primary responsibilities relate to, benefit, or support commercial real estate and/or supplies a service or physical product related to commercial real estate (i.e. roofing, carpeting, landscaping, painting, furniture, media etc.)
- **Additional benefit to Affiliate membership is a \$500 credit per year that is applied to sponsorship opportunities of your choice.**

Student Member

- Enrolled full-time in an undergraduate or graduate college or university program and pursuing education intended to lead to a career in a commercial real estate field.
- Must not be employed full-time in the commercial real estate industry to receive student benefit

Application Requirements

Complete the information on the following application form as fully and accurately as possible, attach a bio/resume, if desired, for more complete information. Fill out the payment page and sign at the bottom.

Submit the application form, with signed payment page, to the contact below. The Membership Chair must receive completed applications by the second Thursday of the month to present them for approval at the board meeting the same month. Applications received after that date will be presented the following month.

Melody Cooper, CREW St. Louis Membership Chair

Gray Design Group, 9 Sunnen Drive Ste 110, St. Louis, MO 63143
P: (314) 646-0400 | mcooper@graydesigngroup.com

Application Review Process

Once the completed application form (with signed payment page) has been received, the Membership chair will review the application, and present the applicant to the CREW St. Louis Executive Board for final approval. Once the Board has reviewed and approved the application, the applicant will be notified, the payment will be processed, and the applicant will begin receiving the full benefits of membership.



MEMBERSHIP APPLICATION - 2017

Date: _____

MEMBERSHIP CATEGORY (see previous page for description)

Full Member
Affiliate Member

Associate Member
Student Member

Undergrad or Graduate

BASIC INFORMATION

Full Name _____ Tag (CPA, JD, CPM) _____

Title _____ Company Name _____

Company Address _____

Office Phone _____ Cell Phone _____ Email _____

EXPERIENCE

Company description (if student, please describe major/educational program)

Your professional responsibilities and job description (if student, describe career aspirations as related to CRE)

Personal specialty (use QFCRE options on previous pg) 1st: _____ 2nd: _____

Professional work history

| <u>Dates</u> | <u>Job Title</u> | <u>Company</u> | <u>Description of Responsibilities</u> |
|-------------------------|------------------|----------------|--|
| _____ to <u>Present</u> | _____ | _____ | _____ |
| _____ to _____ | _____ | _____ | _____ |
| _____ to _____ | _____ | _____ | _____ |

Number of years in commercial real estate _____ Education _____

Professional designations/certifications _____

Describe what you hope to get from membership – as well as what you can give to other members:

How did you hear about CREW? If a member referred you, please let us know who (they might win a prize!):

List committees with which you are interested in becoming involved (see [website](#) for committee descriptions).



MEMBERSHIP APPLICATION - 2017 (pg. 2)

Applicant Name: _____

Payment Amount

CREW St. Louis 2017 Membership Dues (*annual, nonrefundable, nontransferable*)

| Membership Classification | <i>full-year dues applying Nov 2016-Jun 2017</i> | <i>mid-year dues applying July – Oct 2017</i> |
|----------------------------------|--|---|
| Full | \$325 | \$250 |
| Associate | \$325 | \$250 |
| Affiliate | \$825 | \$750 |
| Student - Graduate | \$180 | \$105 |
| Student - Undergraduate | \$95 | \$95 |

Application Fee = \$50 (*one-time, nonrefundable, nontransferable*)

Total payment amount: dues + \$50 application fee = \$_____

Payment Method

Enclosed is check number: _____ or I authorize the charge to the following credit card

*Amt to charge: \$_____ (AMEX, Discover, Mastercard & VISA accepted)

Card Number _____ Exp Date _____

Cardholder Name _____ Code _____

Cardholder's Signature _____

*Credit card will be processed by CREW Network on behalf of CREW St. Louis

The amounts above represent dues for the 2017 calendar year if the applicant applies before October 2017. Approved applicants will automatically be billed in November for annual 2018 membership dues, for their class of membership, which is due in January of 2018.

If an applicant applies in November or December, they will be applying for the 2018 calendar year, and dues will suffice for the entire 2018 calendar year (representing potentially 14 months of membership benefit for the price of 12 months). 2018 annual dues rates are TBD.

Applicant acknowledges that memberships in CREW are held by the individual, and approval is based on individual credentials, therefore, memberships may not be transferred within a company or otherwise. Applicant is aware that dues are nonrefundable and based on a calendar year term (all memberships expire on Dec 31). Dues paid for CREW memberships are not deductible as a charitable contribution for federal income tax purposes, but may be deductible as business expenses. The applicant states that they, as well as the person / company providing the payment, are aware of these terms. Applicants also agree, if they are approved as members, to keep CREW apprised of any changes in their employment, contact information, area of professional focus, and any other information that may be pertinent to a professional networking organization, as well as to receive email and other communication sent by CREW St. Louis and CREW Network and to not share the membership list with nonmembers or to inundate fellow members with their own e-marketing.

I agree Applicant signature _____